

Dave Oberting

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WORK EXPERIENCE

CAPSTONE PARTNERS, Washington, DC

Managing Director/Owner, Jul 2008 – Present

- Responsible for the full life-cycle of the placement process, from client acquisition, development and retention to the execution of search assignments primarily in the government relations space.
- Develop understanding of client's business challenges, competitive environment, compensation model, and hiring process.
- Manage project delivery including the development of the search strategy, position description, candidate development, assessment and evaluation.
- Execution of assignments including candidate identification, screening, recruitment, interview process management, salary negotiation, offer and acceptance.

CORESTAFF SERVICES, Washington, DC

Director of Recruiting & Business Development, Nov 2003 – Jun 2008

- Responsible for the permanent placement operation of the information management division of this national staffing firm.
- Overall responsibility for the recruitment and placement of IM professionals in a competitive industry.
- Supervise staff of three.

MITCHELL REYNOLDS/IVERSON, Charlotte, NC & Cleveland, OH

Managing Director/Owner, Jul 1995 – Oct 2003

- Responsible for the overall operation of six-person retained executive search firm focused on legal, healthcare, and financial services.

MRI COLUMBUS, Columbus, OH

Account Manager, Mar 1993 – Jun 1995

- Full responsibility for the recruitment and placement of attorneys at law firms and corporate legal departments.
- Developed and managed client relationships.
- Executed search assignments.

ECONOMIC GROWTH DC, Washington, DC

Part-time Executive Director, Mar 2013 – Present

- Economic Growth DC is an economic policy advocacy organization focused on the District of Columbia and its economy.
- It advocates for the adoption of legislation, regulation and policies that are conducive to faster economic growth.

ECONOMIC GROWTH DC FOUNDATION, Washington, DC

Part-time Executive Director, Aug 2013 – Present

- The Economic Growth DC Foundation is a charitable organization focused on education and workforce development policy and programming in the District of Columbia.
- Among other programs, it operates Code4Life, an after-school program that teaches basic computer programming skills to middle-school students in District public schools.

EDUCATION

Butler University, Indianapolis, IN
B.S. Business Administration, Dec 1992

OUTSIDE INTERESTS

- Politics, Policy, Education, Workforce Development
- Member, Greater Washington Board of Trade
- Member, DC Chamber of Commerce
- Veteran, US Army
- Advisory Board Member, US VETS

REFERENCES

- Available upon request.